

# Practice Summary



## CTG National is a NetApp Prestige level reseller, the highest partner level in the NetApp Partner Sphere Program, with expertise across U.S. Enterprise Organizations.

Headquartered in the Washington D.C. area, we are a small business with satellite offices throughout the United States. Additionally, CTGN is ISO 9001:2015 and CMMC L2 C3PAO Certified, has been recognized on the prestigious CRN Tech Elite 250, & has been annually certified as a "Great Place To Work" rated by our employees for several years running.

CTG National delivers unrivaled expertise and value to Enterprise Organizations looking to simplify, streamline, and modernize their data infrastructures with NetApp solutions. We are one of only a handful of value-added resellers that carry NetApp A-Team membership. As NetApp A-Team members, we have access to privileged product roadmap information, product and corporate engineering, and escalations support services. In fact, our staff helps write the engineering certification exams for industry. In addition, we offer:

- A century of combined NetApp experience within our sales, engineering and operations staff.
- A sales and engineering staff that is fully certified and NetApp-accredited on the full portfolio of NetApp solutions and products.
- Best practices on the design, architecture and sizing of NetApp solutions.
- NetApp product updates and NDA (non-disclosure agreement) roadmaps to help organizations future-proof their modernization plans.
- Promotional pricing, discount programs and value-added price breaks.
- Speed, efficiency and accuracy in booking, shipping and tracking customer purchases.
- Dedicated and knowledgeable post-sales, logistical, and client service support (CTG Nurture Team).
- NetApp-certified and accredited engineering staff for pre-sales support and post-sales implementation and migration work.
- U.S. Citizen, U.S.-based, TS- and Q-cleared personnel at all levels of sales and engineering.

### Notable NetApp Specializations

#### SOLUTION COMPETENCIES

- Hybrid Multicloud with VMware
- FlexPod Converged Infrastructure with Cisco
- Data Protection with Commvault
- AI with FlexPod AI
- AI with NVIDIA DGX

#### SERVICES CERTIFIED TRACKS

- ONTAP Integration
- ONTAP Data Protection
- FlexPod Integration
- ONTAP SAN Integration



### NetApp Awards Earned



- |             |                                   |             |  |
|-------------|-----------------------------------|-------------|--|
| <b>2019</b> | Growth Partner of the Year        | <b>2023</b> | FY23 Civilian Partner of the Year                      |
| <b>2020</b> | FY20 Civilian Partner of the Year | <b>2023</b> | Top Revenue Producing FlexPod Partner for the Americas |
| <b>2021</b> | FY21 Civilian Partner of the Year | <b>2024</b> | FY24 Civilian Partner of the Year                      |
| <b>2022</b> | FY22 Civilian Partner of the Year | <b>2025</b> | FY25 USPS, DoD Partner of the Year                     |



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## Philanthropy

CTG National is committed to providing opportunity, health, comfort, happiness, & inspiration to people in our community & around the globe. We launched the CTG Foundation (501c 3) nonprofit foundation aimed at helping underprivileged children overcome generational cycles of poverty.

Please visit [www.ctgfoundation.org](http://www.ctgfoundation.org) to learn more about it.

**Tim McCarthy**

*NetApp Practice Director | CTG National*

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## About CTG National

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CTG National, a Cohesive Technology Group company, is a small business that excels in servicing Enterprise Organizations with best-in-class information technology. Our experienced team of sales and engineering professionals design and deliver IT hardware and software solutions that save time and money for our customers. Headquartered in Virginia, we have dedicated resources in all regions across the continental United States.

## Contracts

**DUN & Bradstreet:** 080932836

**UEI:** G2D4Q7UKR5P5

**CAGE Code:** 7ZHE9

**NAICS Code(s):** 541519



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(703) 278-3885

[contact@ctgnational.com](mailto:contact@ctgnational.com)

1818 Library Street, Suite 500

Reston, VA 20190

[www.ctgnational.com](http://www.ctgnational.com)

