

Unrivaled Expertise in Modernizing Enterprise Data Management



SOLUTIONS BRIEF

Enterprise Organizations know they must leverage data more effectively for future business success. To do that, many businesses are turning to NetApp's innovative data management solutions to meet their data storage modernization, hybrid cloud and next-generation data center needs.

Enterprise Organizations recognize NetApp as a leading enterprise-class data storage provider. They also trust CTG National's unmatched expertise when it comes to delivering NetApp solutions to store, manage and protect their data. As a trusted partner within the enterprise, CTG National helps organizations harness NetApp's capabilities to simplify, streamline and modernize their on-premises and hybrid cloud data centers. This ensures the data they need is always accessible to the right people, in the right place, at the right time.

CTG National supports Enterprise Organizations with a range of NetApp capabilities and solutions:



ALL FLASH FAS (AFF)

NetApp offers the industry's most flexible, manageable and scalable data storage systems while providing maximum data availability and data protection. This gives Enterprise Organizations continuous and immediate access to their high-value data for faster decisions and higher productivity. With NetApp All Flash FAS (AFF) systems, our clients can simplify data management, reduce costs and complexity, minimize risk and control change.



UNIFIED CONTROL OF DATA STORAGE AND DATA WITH NETAPP BLUEXP™

Many organizations are grappling with growing infrastructure complexity and data storage workload demands. NetApp BlueXP gives Enterprise Organizations unified control of their data storage and data services across their hybrid multicloud. And with [BlueXP™ Observability](#), operations teams also gain end-to-end observability to improve the performance, availability and security of their data storage infrastructure.



HYBRID CLOUD

NetApp's hybrid cloud solutions make managing multiple clouds easy and seamless, so Enterprise Organizations can deploy their applications on their cloud of choice and easily move workloads across clouds as needed—all under BlueXP's single control pane. These hybrid solutions employ frictionless consumption, self-service, automation, programmable APIs, and infrastructure independence. As a result, enterprises can accelerate new services, consolidate their infrastructures, scale as needed, reduce costs, and deliver consistent management between public and private clouds.



CONVERGED INFRASTRUCTURE

The NetApp FlexPod Datacenter with NetApp's All Flash FAS (AFF) system combines best-of-breed technologies from NetApp and Cisco into a powerful converged infrastructure platform for enterprise applications. A FlexPod offers validated, preconfigured and pretested configurations; simplified management; high resiliency; improved efficiency; and easy scaling. With 99.999% availability and disaster recovery capabilities, it enables "always on" performance and the agility to meet changing demands. Simultaneously, NetApp works with many Hypervisor solutions, including [Hyper-V](#), [Proxmox VE](#), [OpenShift](#), [Kubernetes/Trident](#) and [VMware](#) to support the most demanding virtualization and desktop virtualization infrastructures.



STORAGE-AS-A-SERVICE (STAAS) WITH NETAPP KEYSTONE

NetApp Keystone is the only STaaS offering that delivers a true hybrid cloud experience. It simplifies data storage management by unifying on-prem and public cloud data storage services under one pay-as-you-go subscription. With Keystone, Enterprise Organizations can provision, monitor and move data storage spend across their hybrid environment. Additionally, they get capacity and performance tiers on demand. This lets them scale easily without hardware costs, predict and improve performance, secure data proactively and pay only for the performance they use. As a result, enterprises gain more flexibility and reduce financial risk.



HIGH-PERFORMANCE AI WORKLOADS WITH NVIDIA DGX SUPERPOD™

NetApp is validated for NVIDIA DGX SuperPOD—an AI data center infrastructure platform for building AI factories. By combining NetApp's advanced data management capabilities with NVIDIA's AI supercomputing, Enterprise Organizations can deploy a seamless, high-performance environment for AI training and inferencing workloads. Together, NetApp and NVIDIA bring the most secure data storage on the planet. They also provide the scalable multi-tenancy organizations need to deploy AI factories and agentic AI models, while removing data silos.



DISASTER RECOVERY/CONTINUITY OF OPERATIONS PLANNING (COOP)

NetApp helps Enterprise Organizations rapidly recover from disaster with zero Recovery Point Objective (RPO) and near-zero Recovery Time Objective (RTO) for critical application data. NetApp's MetroCluster Configuration (MCC) and SnapMirror Business Continuity allow organizations to maintain continuous data availability at up to half the cost and complexity of competitive solutions. Additionally, they can quickly and cost-effectively replicate business-critical applications—such as Microsoft Exchange, Microsoft SQL Server, SAP HANA, MongoDB, and Oracle Database—in both virtual and traditional environments.

CTG NATIONAL: AN INDISPENSABLE ENTERPRISE PARTNER FOR NETAPP MODERNIZATIONS

CTG National, a Cohesive Technology Group company, delivers unrivaled expertise and value to Enterprise Organizations looking to simplify, streamline, and modernize their data infrastructures with NetApp solutions. We are one of only a handful of value-added resellers that carry NetApp A-Team membership. As NetApp A-Team members, CTG National has access to privileged product roadmap information, product and corporate engineering, and escalations support services. In fact, CTG National staff help write the engineering certification exams for industry.

CERTIFICATIONS

- NetApp Prestige Partner
- NetApp PS Certified
- NetApp FlexPod Certified
- NetApp Subject-Matter Expert Elite
- Validated for NetApp NVIDIA DGX SuperPOD
- Validated for Commercial Solutions for Classified (CSfC)

In addition, CTG National offers:

- A century of combined NetApp experience within our sales, engineering and operations staff.
- A sales and engineering staff that is fully certified and NetApp-accredited on the full portfolio of NetApp solutions and products.
- Best practices on the design, architecture, and sizing of NetApp solutions.
- NetApp product updates and NDA (non-disclosure agreement) roadmaps to help organizations future-proof their modernization plans.
- Promotional pricing, discount programs, and value-added price breaks.
- Speed, efficiency, and accuracy in booking, shipping, and tracking client purchases.
- Dedicated and knowledgeable post-sales and logistical support.
- NetApp-certified and accredited engineering staff for pre-sales support and post-sales implementation and migration work.
- U.S. Citizen, U.S.-based, TS-cleared personnel at all levels of sales and engineering.

About CTG National

CTG National, a Cohesive Technology Group company, is a small business that excels in servicing dozens of Enterprise Organizations with best-in-class information technology. Our experienced team of sales and engineering professionals design and deliver IT hardware and software solutions that save time and money for our customers. Headquartered in Virginia, we have dedicated resources in all regions across the continental United States.

Contracts

DUN & Bradstreet: 080932836
UEI: G2D4Q7UKR5P5
CAGE Code: 7ZHE9
NAICS Code(s): 541519



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